Yes we can do business in this way. Please find your net price and price with 8% commissions as attached. Your customer will pay us as per the price with 8% commissions. Then we will return commissions to you.

是的我们可以这样做这笔生意。如附件请找到你的净价报价和含8%佣金的报价。你的客户将支付我们含8%佣金的价格。然后我们会返还你佣金。

Please remember that I can promise 8% commissions of the value of standard forklifts (without options). Sorry this is my company’s rule. For example, the standard forklift CPQD25N-RW22-Y2 is USD11662, whose 8% is USD932.96. If the customer bought 18unit CPQD25N-RW22-Y2, no matter 4.8m or 7m mast, I will reserve you 932.96x18=USD16793.28 as commissions.

请记得我只能答应你标配叉车（不含选配）价格的8%佣金。对不起这是我们公司的规定。例如，标配叉车CPQD25N-RW22-Y2价值11662美金，它的8%就是932.96美金。如果该客户买了18台CPQD25N-RW22-Y2，不论选配4.8米还是7米门架，我都会为你保留932.96x18=16793.28美金作为佣金。