Dear Daniel,

亲爱的但以理，

Hope you had great experience in Brazil with Hangcha team. Since 2011, thanks to the great performance of Ramirez, Hangcha increased the market share in Uruguay every year. And especially this year is the best ever. Up to now, Ramirez is the best seller in the whole Latin America. Congratulations!!!

希望你在巴西与杭叉团队有很愉快地经历。自从2011年，多亏了Ramirez的出色表现，杭叉在乌拉圭每年都增长市场份额。尤其今年是空前的。迄今，Ramirez是整个拉美销量最高的代理商。

Hangcha hopes to continue the same success in Argentina as well as in Uruguay. But we don't have such strong dealer like Rmirez in Argentina. So we are looking for a new dealer in that country. As Pat mentioned, we will appreciate if you could introduce Hangcha brand to Gruas San Blas. I contacted with Fernando Rodriguez in the beginning of this year, but he said they had no interest for the time being.

杭叉希望在阿根廷也延续着乌拉圭式的成功。但我们在阿根廷并没有像Ramirez那么强大的代理商。所以我们正在那个国家寻找一个新代理商。就像Pat说过的，我们将非常感激如果你们能将杭叉品牌推荐给Gruas San Blas。我年初的时候联系了Fernando Rodriguez，但他说他们暂时没有兴趣。

Could you please do us a favor?

请问您能帮我这个忙吗？