Dear Francis

It is good to hear from you again, hope we could finalise our deal soon, since it has really been a while!

**1. Shipping cost**

The final packing volume of **1 tons block ice machine with 5 kg block ice size MB10** is **6 m³**.

The latest shipping cost from Guangzhou Port to Callao Port is **$ 82 USD per cubic meter**.

That means the total shipping cost for MB10 is **$ 492 USD**. The shipment takes**46 days**to reach at your port.

**2. Machine material & CIF price**

Our latest discount price for **1 tons block ice machine with 5 kg block ice size MB10** is**$ 6,914 USD** for a complete set of machine. (original price**$** **7,220 USD**) This price only valid before **October 31st**.

This price base on:

1. machine can produce 40 pieces 80\*165\*500 mm 5 kg block ice every shift (4.8 hours); 200 pieces 5 kg block ice every 24 hours.

(2)**220V, 60 Hz, 3 phases** supply power

(3)anti - corrosion **stainless steel 304** for brine water tank and all ice cans (against salt water corrosion)

(4)Germany **Bitzer compressor**

(5)intelligent temperature controller

(6)electric components from **Korea LG**

(7)**R404a environmental refrigerant**

\*So our bottom CIF Callao Port price for 1 tons block ice machine with 5 kg block ice size MB10 is **$ 7,426 USD**.

**What do you think, my dear friend? If you are ready for it, please inform us to draft a proforma invoice for you.**

Looking forward to your reply

Thanks

Best Regards,
**Jamko Ye (Sales Manager)**